



m-power solutions

Hyperion Planning Accelerator Templates



better information. better decisions.

M-Power is a specialist consulting firm delivering Performance Management and Business Intelligence Solutions to both commercial and public sector organisations.

Since the successful delivery of the first Hyperion Planning implementation in Australia nearly 10 years ago, M-Power has worked hard to maintain our position as the country's leading provider of planning, forecasting and financial reporting solutions based on the Hyperion suite of products.

We are proud to work with some of the largest organisations in Australia delivering performance management solutions to help transform their finance function and drive profitable business improvements.

Our varied industry sector knowledge combined with the experience we have gained implementing both large and small Hyperion Planning solutions gives us a unique insight into the challenges organisations face when considering a Hyperion Planning deployment. They are typically looking for answers to questions like:

- How much will it cost?
- How long will it take?
- Will it deliver what we need?
- What is the risk of failure?
- Who's done it before and what can we learn?
- What is the return on investment?

To help our customers answer these questions and therefore provide a low cost, low risk solution we developed the Hyperion Planning Accelerator Templates.

Based on our detailed knowledge of Hyperion Planning, coupled with our extensive implementation experience M-Power has created a set of pre-built Accelerator Templates for Hyperion Planning. The preloaded templates, which have been developed in partnership with our customers, conform to industry best practice and ensure a cost effective, predictable Hyperion Planning implementation. The templates cover the following key areas:

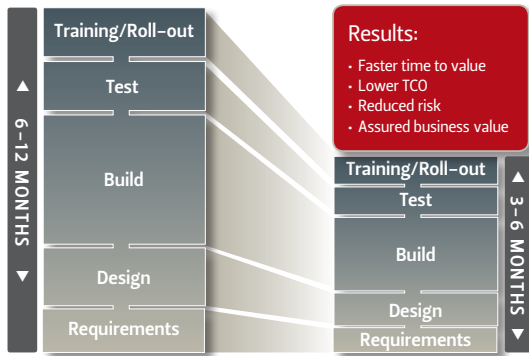
Opex	Provides a driver based planning solution, for example operating costs are linked to a core business activity such as production or headcount. Actuals are loaded from the General Ledger allowing variance analysis at cost centre / account code detail by site.
Workforce	Typically a position based planning capability. Users review current workforce and manage new hires/ retrenchments; the model references various assumptions to derive the total cost of employment. Tight integration with your HR system, to source actual data, facilitates variance analysis.
Revenue	Provides the ability to formulate a revenue plan by customer, product and sales person. Once again, actual information is loaded from the General Ledger allowing deep analysis of variances and trends.
Capex/Projects	From the time a project is first conceived, through the various approval and execution phases, our Capex module provides a single reference point for planning and reporting actuals versus plan.
Financials	P&L, Balance Sheet and Cash Flow solution linked to the other modules above. The Cash Flow component is used to derive actual as well as plan data.

Most of our clients leverage the templates capability to complete budgets and forecasts 5 years or more out, with the option to run numerous "what if" scenarios assessing different operational strategies and seeing their impact through to financials.

We've designed the Accelerator Templates to cover a broad range of requirements but we understand that every company is different and a "one size fits all" approach is not practical. Typically we find that 80% of your Planning and Reporting needs will be covered by our templates. For the remainder we work with you and your team through a set of pre-defined gap analysis techniques to define the perfect solution for your organisation. We find it's easier to modify than create.

Implementation

Built from scratch



Accelerator templates

Results:

- Faster time to value
- Lower TCO
- Reduced risk
- Assured business value

- Easy to use, easy to adapt.
- Templated approach focuses testing on customisations not overall system.
- Pre-built structures, efficient calculations, reporting templates and data entry routines.
- Optimised design to reduce requirements gathering, maximise performance and reduce maintenance.

Our solutions have been implemented by local businesses and global organisations located across three continents reaching 1000's of users.

Accelerator Templates reduce implementation time, deployment risks and costs while ensuring a predictable, best practice based Hyperion Planning implementation.

We've pre loaded the Accelerator Templates with best practice from both a functional and technical perspective incorporating our learning over the last ten years. This ensures a low risk, cost effective, predictable Hyperion Planning implementation.

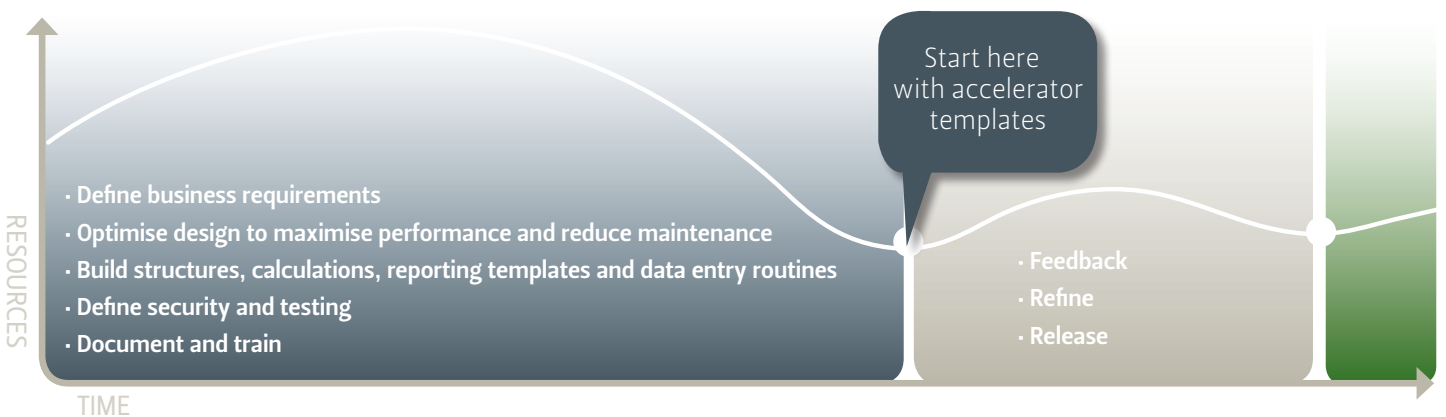
The templates include:

- Optimised design techniques to maximise performance and reduce maintenance
- Pre-built structures
- Pre-built efficient calculations
- Pre-built reporting templates
- Pre-defined data entry
- Data automation routines
- Detailed documentation
- Pre-built security model
- Industry specific training modules
- Fixed price implementation
- Support and maintenance package
- Remote hosting option

The benefits of deploying M-Power's Accelerator Templates include:

- **Reduced implementation timeframes**, lowering costs and time to value.
- **Reduced project risks** Every project carries risks but our templates, product knowledge and track record reduces implementation risks substantially.
- **Best practice** developed with the world's leading companies is included from day one.
- **Strong User Acceptance** Enabled by early visualisation of the system and ease of use.
- **Simplified Administration** Preloaded smarts to minimise administration and support costs.
- **Standardised, low risk, cost effective deployment** of Hyperion Planning.
- **The option to have the system hosted and maintained remotely** by M-Power, reducing hardware, software and staff costs.

Why Use Accelerator Templates?



In our experience the Accelerator Templates capture 80% of your requirements; the remaining 20% is defined using GAP Analysis techniques. It's easier to modify than to create.

Some of our customers and what they say about us:

"We set M-Power a challenge; deliver a fully functioning hosted Hyperion environment with our applications migrated into it within 2 weeks. They were able to achieve this with significant performance improvements as a bonus."

Peter Dean, Minerals & Metals Group

"M-Power's consultants have been fantastic. Their can do attitude is so refreshing. Their knowledge of Hyperion and experience across a range of customers always paves the way for a successful outcome."

Luke Chesson, Australian Finance Group

"M-Power's advice on 'what to do' & more importantly 'what not to do' from both a process and technology perspective has been instrumental in driving our Hyperion project forward."

Nick Harding, Newmont

"In partnership with M-Power, we have delivered daily operational dashboards and reports in Hyperion within a 6 week period."

Keith Mayes, OZ Minerals

"...we were seeking a long term partner and were attracted by M-Power's proven track record and focus on business process improvement, rather than just implementing a system"

Chris Hunt, Cliffs Natural Resources

"M-Power's Business Insight provided us with a clear understanding of what we needed, how it would benefit the business and gave us a plan to deliver this."

Ed McGough, RAC



m-power solutions

45 Ventnor Avenue
West Perth WA 6005
T: (08) 9389 4413
F: (08) 9389 4400
info@mpowersolutions.com.au
www.mpowersolutions.com.au

better information. better decisions.